



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**



On line access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu driven database system. The INTERNET address for *GSA Advantage!* is:
www.GSAAdvantage.gov.

Prices Shown Herein are Net (discount deducted)

MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)

**SPECIAL ITEM NUMBERS (SINs): 874 1, 874 1RC
CONSULTING SERVICES Medical Quality & Cost Control**

FEDERAL SUPPLY GROUP: 874 CLASS: R499

CONTRACT NUMBER: GS 10F 0154W

CONTRACT PERIOD: April 06, 2010 through April 05, 2015

Contact/Ordering Information:

Eddie Sinkfield, President
ALPS (American Loss Prevention Services) Services, Inc.
10653 Chester Road
Cincinnati, Ohio 45215
(513) 671 6300
(513) 346 4122
E mail: esinkfield@alps1.us
www.alpsservices.com

BUSINESS SIZE: Small, Disadvantage, Veteran Owned, Service Disabled Business

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.



TABLE OF CONTENTS

GSA SCHEDULE	1
COMPANY OVERVIEW	3
LABOR DESCRIPTIONS	4
PRICING SCHEDULE	5
CUSTOMER INFORMATION	6

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COMPANY OVERVIEW

ALPS Services, Inc. began in 1987. Since 1992 we have been providing consulting services expertise in the area of Medical Quality & Cost Control. Our clients include insurers, health care providers, private and public organizations.

Three principles help define our mission:

- ◆ Controlling health care cost;
- ◆ Ensuring quality of care; and,
- ◆ Providing physician peer review

Based on these principles, our mission is to ensure that patients/plan members are provided with health services that meet the highest professionally recognized standards of care; that this care is provided in the most appropriate setting; that treatment is medically necessary and is provided at the lowest possible cost.

Our comprehensive consulting services include utilization management, cost control, and quality assessment services throughout all health care settings. Our consulting scope of services includes:

• Medical Records and Medical Bill Review
• Coding, DRG, & HCC Validation
• Evaluation & Management Audits
• Quality Review/Quality Assurance Assessment
• Pharmaceutical Review
• Retrospective Review
• Fraud & Abuse Review
• Validation of Performance Measures
• Medical Record Abstraction
• Surveys & Data Collection
• Case Management
• Provider Credentialing & Recredentialing
• Subrogation/Third Party Liability Review

This full range of services is offered to all clients as a comprehensive package. However, any one or any number of these services can be unbundled to meet your specific needs. This customer-focused flexibility is one of the key benefits of our service, and our key competitive advantage.

Our key personnel staff consists of a team of highly skilled professionals averaging more than 25 years medical and workers' compensation experience. Our line personnel include Registered Nurse Case Managers and Reviewers, Certified Coders, Registered Health Information Technicians, Medical Record & Bill Reviewers, Medical Claims Examiners and Fraud Investigators. In addition, our Physician Advisors represent over 20 medical disciplines and specialties.



LABOR DESCRIPTIONS

All employees will comply with HIPPA, and all other state and federal regulations concerning the use, disclosure, and confidentiality of all patient records.

- 1. Quality Improvement Consultant:** Collaborate with the Quality Assurance Consultant to develop onsite visit schedules and keep the QIC informed of schedules and any required revisions. According to established procedures, arrange and confirm onsite visits. Conduct medical records abstraction in accordance with procedures ascertained in orientation and defined in the Abstractors Manual. Conduct on site staff training and participate in periodic educational conferences, via telecommunication or onsite meeting. Conduct an exit conference at the conclusion of each site visit. The QIC will be a licensed Registered Nurse or possess current credentials as a Registered Health Information Technician (RHIT) or Registered Health Information Administrator (RHIA) and possess 5 years clinical experience
- 2. Medical Records Review Consultant:** Minimum four (4) years experience in utilization review, ICD9 and CPT4 coding. Be able to evaluate the quality and accuracy of inpatient/outpatient encounter data and coding; to deliver a quantitative assessment of the validity of the diagnostic and procedural coding; and evaluate code assignment by facility/department if required. Must be a graduate of an accredited school of nursing and possess a current valid unrestricted Registered Nurse license. Minimum of three (3) years recent clinical nursing experience in an ambulatory or hospital setting. The Medical Records Review Consultant must have a minimum of seven (7) years of combined experience.
- 3. Medical Coder Consultant:** The actual reviewer must have at least three consecutive years of training and experience as a consultant in reviewing records in large tertiary care hospitals and outpatient care organizations having all medical and surgical specialties, as well as mental health and primary care. The Medical Coder will evaluate the quality and accuracy of inpatient/outpatient billing documents relative to medical record documentation and code assignments. The Medical Coder will possess current credentials as a Certified Coding Specialist (CCS), Certified Coding Specialist Physician based (CCSP) or CPC (Certified Coding Professional) and with at least 3 years work experience in medical coding or related occupation.



PRICING SCHEDULE

SIN 874 1, 874 IRC– Consulting Services Hourly Rates

<i>Labor Category</i>	04/06/2010- 04/05/2011	04/06/2011- 04/05/2012	04/06/2012- 04/05/2013	04/06/2013- 04/05/2014	04/06/2014- 04/05/2015
Quality Improvement Consultant	\$70.62	\$73.10	\$75.66	\$78.31	\$81.05
Medical Records Consultant	\$63.27	\$65.49	\$67.79	\$70.17	\$72.63
Medical Coder Consultant	\$56.51	\$58.49	\$60.54	\$62.66	\$64.86

Per case cost estimates can be provided on request

CUSTOMER INFORMATION

1a. Awarded Special Item Numbers:

**8741 Consulting Services,
8741RC Consulting Services**

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

For pricing refer to GSA Price List Section.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees.

For labor descriptions refer to Labor Category Section.

2. Maximum order: **\$1 million**

3. Minimum order: **\$300**

4. Geographic Coverage (delivery area): **Domestic only**

5. Point(s) of production (city, county, and State or foreign country): **Cincinnati, Hamilton, Ohio**

6. Discount from list prices or statement of net price: **Government net prices (discounts already deducted) See Attachment.**

7. Volume discounts: **None Offered**

8. Prompt payment terms: **0.5% within 20 days**

9a. Government purchase cards are accepted at or below the micropurchase threshold. **Yes**

9b. Government purchase cards are accepted or not accepted above the micropurchase threshold. **Will accept over \$2500.**

10. Foreign items (list items by country of origin): **None**

11a. Time of delivery: **Specified on the Task Order**

11b. Expedited Delivery: **Contact Contractor**

11c. Overnight and 2day delivery: **Contact Contractor**

11d. Urgent Requirements: **Contact Contractor**

12. F.O.B. point(s): **Destination**

13a. Ordering address: **ALPS Services, Inc.,
10653 Chester Road, Cincinnati, Ohio 452151205**

13b. Ordering procedures: **Contact Contractor**

14. Payment address: **Same as Ordering Address**

15. Warranty provision: **ALPS Services, Inc. guarantees the satisfactory completion of all Consulting Services performed under the contract, and shall exercise sufficient diligence to ensure the technical correctness and accuracy of the services performed. The contractor shall perform, at its sole expense, any services which are determined by the government to be deficient, in order to ensure the satisfactory completion of such services.**

16. Export packing charges: **Not applicable**

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level). **Contact Contractor**

18. Terms and conditions of rental, maintenance, and repair: **Not applicable**

19. Terms and conditions of installation: **Not applicable**

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: **Not applicable**

20a. Terms and conditions for any other services: **Not applicable**

21. List of service and distribution points: **Not applicable**

22. List of participating dealers: **Not applicable**

23. Preventive maintenance: **Not applicable**

24a. Special attributes such as environmental attributes: **Not applicable**

24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number: **783567274**

26. **ALPS has a current registration in the Central Contractor Registration (CCR) database**